

# NATIONS TRUST BANK PLC AND ITS SUBSIDIARIES

**Company Number PQ 118** 

**INTERIM FINANCIAL STATEMENTS** For the Nine months ended September 30, 2015

## Nations Trust continues its steady performance

The Bank closed the 9 months ending 30<sup>th</sup>September 2015 with a post-tax profit of Rs.1, 939Mn, down by 2% over the previous period. The performance for the quarter was negatively impacted by the marked to market losses recorded on the FIS portfolio in contrast to significant gains made in the corresponding period last year. Nevertheless, core earnings recorded a moderate growth for the period with net interest income and fees growing by 7% whilst the growth in operating expenses and impairment charges was managed within 5%.Loans and advances posted a growth of 14% for the period with a larger share of the growth recorded in the current quarter mirroring industry trends.

Narrowing NIMs slowed net interest income growth particularly in the current quarter. The Bank strategically pushed for higher loan growth with incremental new business booked at relatively lower margins.Portfolios such as Corporate and Leasing in particular, felt the pinch of declining yields and heavy competition. The Bank aggressively pursued strategies to grow CASA to keep borrowing cost low. Low cost deposits recorded a 6% growth with the CASA mix improving to 33% of deposits.

Net fees and commission income grew by 17% for the period under review primarily driven by credit card fee based income and transactional fees. Concerted efforts put into penetrate trade hubs paid off with trade related fee income posting a commendable growth of 16%. Net trading income recorded a significant drop owing to marked to market losses recorded on the FIS portfolio as a result of unfavorable movements in the yields of the underlying Government Securities. The loss recorded for the current period amounted to Rs.233Mn compared to a gain of Rs.169Mn for the corresponding period last year. Foreign exchange income recorded an impressive growth of 20% with enhanced customer volumes and favourable rate movements benefiting proprietary trading. Other operating income mainly comprising of recovery of loan write-offs recorded a drop of 13% for the current period.

The impairment charge for the period amounted to Rs.809Mn which comprised of aone off provision booked during 1Q for specific facilities under individual impairment. The drop in collective impairment for the current period is mainly attributable to reversals made on account of the pawning portfolio

compared to the higher charges made in the corresponding period. Collective impairment on both credit cards and leasing portfolios also recorded a significant drop.

Operating expenses were contained at a growth of 6% with a Cost Income ratio of 54%. The Cost Income ratio increased over the corresponding period owing to lower growth in revenue arising from narrowing margins and the marked to market losses on the FIS portfolio. The higher growth of 39% in depreciation and amortization charges is due to the core-banking upgrade which was implemented in the 3Q of 2014. Personnel expenses and other overheads recorded a lower growth as savings materialized on many planned expenses owing to cost management initiatives and lean initiative implementations.

The capital position was sound at Rs.16.3Bn with Capital Adequacy Ratios both at Tier 1 and 2 maintained at comfortable levels.

During the past 9 months, the Bank pursued its business strategies on providing customer convenience through its branch network whilst leveraging on the state of the art new core banking solution. The Bank, known for its innovative and pioneering approach in the banking and payments landscape in Sri Lanka partnered with Diners Club International in becoming the exclusive issuer and acquirer for Diners Club credit cards in the country.

The first nine month results have been encouraging for our core businesses despite challenges faced in a few areas which is part of doing business. The focus for the remainder of the year is to continue the momentum on credit growth and end the year with a strong financial position thereby enabling theBank to take on higher growth in the forthcoming year as Nations Trust Bank steers ahead to become the primary banker for our target customers.

#### NATIONS TRUST BANK PLC AND ITS SUBSIDIARIES INCOME STATEMENT



	Bank								Grou	р		
	Nine months e	ended 30 Septemb	ber	Quarter e	nded 30 Septe	mber	Nine months	s ended 30 Sep	tember	Quarter en	ded 30 Septe	mber
	2015 Rs. '000	2014 Rs. '000	Change (%)									
Gross Income	14,682,678	15,496,546	(5)	4,931,719	5,508,691	(10)	14,866,116	15,738,344	(6)	5,000,112	5,593,488	(11)
Interest Income	12,164,408	12,958,055	(6)	4,107,180	4,409,745	(7)	12,255,432	13,119,121	(7)	4,133,896	4,462,657	(7)
Less : Interest Expense	(5,495,425)	(6,534,384)	(16)	(1,913,619)	(2,090,734)	(8)	(5,482,773)	(6,541,508)	(16)	(1,906,401)	(2,097,326)	(9)
Net Interest Income	6,668,983	6,423,671	4	2,193,561	2,319,011	(5)	6,772,659	6,577,613	3	2,227,495	2,365,331	(6)
Fees and Commission Income	2,409,020	2,083,847	16	843,069	738,747	14	2,520,504	2,191,822	15	884,861	779,783	13
Less : Fees and Commission Expense	(178,219)	(181,465)	(2)	(54,063)	(72,807)	(26)	(178,228)	(181,668)	(2)	(54,063)	(73,010)	(26)
Net Fees and Commission Income	2,230,801	1,902,382	17	789,006	665,940	18	2,342,276	2,010,154	17	830,798	706,773	18
Net Trading Income / (Expense)	(101,005)	221,560	(146)	(79,167)	268,038	(130)	(102,590)	205,567	(150)	(79,287)	258,887	(131)
Other Operating Income	210,255	233,084	(10)	60,637	92,161	(34)	192,770	221,834	(13)	60,642	92,161	(34)
Total Operating Income	9,009,034	8,780,697	3	2,964,037	3,345,150	(11)	9,205,115	9,015,168	2	3,039,648	3,423,152	(11)
Impairment Charge /(Reversal ) for Loans and Receivables	809,816	789,516	3	76,840	345,233	(78)	809,847	788,965	3	78,085	344,407	(77)
Individual Impairment	438,214	(615)	71,335	(9,807)	64,140	(115)	438,214	(615)	71,335	(9,807)	64,140	(115)
Collective Impairment	352,407	790,131	(55)	72,272	288,230	(75)	352,438	789,580	(55)	73,517	287,404	(74)
Others -Charges Receivable	19,195	-	100	14,375	(7,137)	(301)	19,195	-	100	14,375	(7,137)	(301)
Net Operating Income	8,199,218	7,991,181	3	2,887,197	2,999,917	(4)	8,395,268	8,226,203	2	2,961,563	3,078,745	(4)
Less : Expenses												
Personnel Expenses	2,028,335	2,012,737	1	681,032	724,008	(6)	2,046,245	2,036,038	1	685,052	731,288	(6)
Depreciation of Property, Plant and Equipment	273,634	213,344	28	90,395	73,847	22	284,009	222,067	28	93,886	76,745	22
Amortization of Intangible Assets	176,173	108,146	63	58,737	32,923	78	179,274	110,239	63	60,450	33,621	80
Other Operating Expenses	2,438,978	2,306,152	6	908,086	791,001	15	2,430,212	2,303,872	5	905,974	789,794	15
Total Operating Expenses	4,917,120	4,640,379	6	1,738,250	1,621,779	7	4,939,740	4,672,216	6	1,745,362	1,631,448	7
Operating Profit Before Value Added Tax (VAT) & NBT	3,282,098	3,350,802	(2)	1,148,947	1,378,138	(17)	3,455,528	3,553,987	(3)	1,216,201	1,447,297	(16)
Less : Value Added Tax (VAT) on Financial Services & NBT	547,828	559,267	(2)	187,751	218,683	(14)	556,819	573,047	(3)	190,723	222,168	(14)
Profit Before Income Tax	2,734,270	2,791,535	(2)	961,196	1,159,455	(17)	2,898,709	2,980,940	(3)	1,025,478	1,225,129	(16)
Less : Income Tax Expense	911,338	937,654	(3)	327,878	377,218	(13)	960,063	993,601	(3)	344,607	395,054	(13)
Profit for the Period	1,822,932	1,853,881	(2)	633,318	782,237	(19)	1,938,646	1,987,339	(2)	680,871	830,075	(18)
Earnings Per Share	<b>T</b> (0)	0.04				(10)	0.44	0.62		2.07	2.60	(10)
Basic / Diluted Earnings Per Share (Rs.)	7.90	8.04	(2)	2.75	3.39	(19)	8.41	8.62	(2)	2.95	3.60	(18)

# NATIONS TRUST BANK PLC AND ITS SUBSIDIARIES STATEMENT OF OTHER COMPREHENSIVE INCOME



			Bank						Gro	սթ		
	Nir	e months ended 30 S	eptember	Quarter e	ended 30 Septer	nber	Nine mor	nths ended 30 S	September	Quarter er	nded 30 Septer	nber
	2015 Rs. '000	2014 Rs. '000	Change (%)	2015 Rs. '000	2014 Rs. '000	Change (%)	2015 Rs. '000	2014 Rs. '000	Change (%)	2015 Rs. '000	2014 Rs. '000	Change (%)
Profit for the period	1,822,932	1,853,881	(2)	633,318	782,237	(19)	1,938,646	1,987,339	(2)	680,871	830,075	(18)
Other Comprehensive Income to be reclassified to profit or loss in subsequent period:												
Net gains on re-measuring Available-For-Sale financial assets	(111,212) (111,212)		(150,386) (150,386)	(167,336) (167,336)	74 74	(226,230) (226,230)	(111,212) (111,212)	74 74	(150,386) (150,386)	(167,336) (167,336)	74	(226,230) (226,230)
Other Comprehensive Income not to be reclassified to profit or loss in subsequent period:												
Actuarial Loss	-		-	-	-	-	-	-	-			-
Total Other Comprehensive income	(111,212)	74	(150,386)	(167,336)	74	(226,230)	(111,212)	74	(150,386)	(167,336)	74	(226,230)
Net Income Tax Charge relating to components of Other Comprehensive income	31,139	-	100	46,854	-	100	31,139	-	100	46,854	-	100
Other Comprehensive Income for the Period, Net of Tax	(80,073)	74	(108,307)	(120,482)	74	(162,914)	(80,073)	74	(108,307)	(120,482)	74	(162,914)
Total Comprehensive Income for the Period, Net of Tax	1,742,859	1,853,955	(6)	512,836	782,311	(34)	1,858,573	1,987,413	(6)	560,389	830,149	(32)
Attributable to:												
Equity holders of the parent	1,742,859	1,853,955	(6)	512,836	782,311	(34)	1,858,573	1,987,413	(6)	560,389	830,149	(32)

#### NATIONS TRUST BANK PLC AND ITS SUBSIDIARIES STATEMENT OF FINANCIAL POSITION



		Bank			Group				
As at	30.09.2015 Rs. '000	31.12.2014 Rs. '000	Change %	30.09.2015 Rs. '000	31.12.2014 Rs. '000	Change %			
		(Audited)			(Audited)				
On Balance Sheet Assets									
Cash and Cash Equivalents	4,534,092	6,898,881	(34)	4,534,635	6,899,905	(34)			
Balances with Central Bank of Sri Lanka	4,620,487	3,992,118	16	4,620,487	3,992,118	16			
Placements with Banks	-	-	-	-	-	-			
Derivative Financial Instruments	656,242	128,053	412	656,242	128,053	412			
Reverse Repurchase Agreements	263	11,013,507	(100)	263	11,013,507	(100)			
Other Financial Assets Held-for-Trading	3,927,332	15,648,717	(75)	3,927,332	15,700,388	(75)			
Other Financial Assets	5,351,216	3,820,746	40	5,351,216	3,820,746	40			
Financial Assets Designated at Fair Value through Profit or Loss	-	-	-	-	-	-			
Loans & Receivables to Banks	570,000	-	100	570,000	-	100			
Loans & Receivables to Other Customers	111,707,367	97,068,259	15	112,565,419	98,347,049	14			
Financial Investments - Available-for-Sale	17,827,550	4,329,449	312	17,827,550	4,329,449	312			
Financial Investments - Held-to-Maturity	12,726,842	9,586,218	33	12,795,741	9,653,000	33			
Investments in Subsidiaries	678,710	678,710	-	-	-	-			
Investments in Associates and Joint Ventures	-	-	-	-	-	-			
Property, Plant & Equipment	1,654,777	1,717,856	(4)	2,128,681	2,194,425	(3)			
Investment Properties	-	-	-	-	-	-			
Intangible Assets	1,154,227	1,271,137	(9)	1,165,055	1,283,223	(9)			
Deferred Tax Assets	293,733	374,796	(22)	294,946	376,127	(22)			
Other Assets	3,029,518	2,437,804	24	3,089,831	2,506,351	23			
Total Assets	168,732,357	158,966,251	6	169,527,398	160,244,341	6			

#### NATIONS TRUST BANK PLC AND ITS SUBSIDIARIES STATEMENT OF FINANCIAL POSITION



	I	Bank			Group	
As at	30.09.2015 Rs. '000	31.12.2014 Rs. '000 (Audited)	Change %	30.09.2015 Rs. '000	31.12.2014 Rs. '000 (Audited)	Change %
On Balance Sheet Liabilities						
Due to Banks	1,767,607	2,922,784	(40)	1,767,607	2,922,784	(40)
Derivative Financial Instruments	244,395	166,370	47	244,395	166,370	47
Other Financial liabilities Held-for-Trading	-	-		-	-	-
Financial Liabilities Designated at Fair Value through Profit or Loss	-	-		-	-	-
Repurchase Agreements	14,680,212	15,444,206	(5)	14,226,981	15,046,562	(5)
Due to Other Customers	119,012,162	111,046,446	7	118,921,033	111,009,668	7
Other Borrowings	3,599,723	2,890,224	25	3,599,723	3,392,140	6
Debt Securities Issued	-	-		-	-	-
Current Tax Liabilities	454,316	639,359	(29)	482,727	666,345	(28)
Deferred Tax Liabilities	944,969	789,849	20	944,209	789,602	20
Other Liabilities	7,039,317	5,483,425	28	7,128,121	5,559,037	28
Due to Subsidiaries	-	-		-	-	-
Subordinated Term Debts	6,942,517	6,795,033	2	6,943,778	6,797,308	2
Total Liabilities	154,685,218	146,177,696	6	154,258,575	146,349,816	5
Equity						
Stated Capital / Assigned Capital ( 230,607,283 Ordinary Shares)	5,101,369	5,101,369	-	5,101,369	5,101,369	-
Statutory Reserve Fund	538,205	538,205	-	538,205	538,205	-
Retained Earnings	8,375,741	7,037,084	19	9,597,425	8,143,054	18
AFS Reserve	31,824	111,897	(72)	31,824	111,897	(72)
Other Reserves	-	-	-	-	-	-
Total Shareholders' Equity	14,047,139	12,788,555	10	15,268,823	13,894,525	10
Total Equity and Liabilities	168,732,357	158,966,251	6	169,527,398	160,244,341	6
Contingent Liabilities and Commitments	106,192,551	98,688,631	8	106,050,534	98,799,150	7
Memorandum Information						
Number of Employees	2,608	2,528		2,633	2,562	
Number of Branches	92	89		92	89	
Number of Off-Site ATMs	39	34		39	34	

#### **CERTIFICATION :**

I certify that these Financial Statements comply with the requirements of the Companies Act No.7 of 2007.

(Sgd.) Ajith Akmeemana

Chief Financial Officer

We, the undersigned being the Chairman ,Director and Director/Chief Executive Officer of Nations Trust Bank PLC., certify jointly that, (a) the above statements have been prepared in compliance with the format and definitions prescribed by the Central Bank of Sri Lanka. (b) the information contained in these statements has been extracted from the unaudited financial statements of the Bank and its Subsidiaries unless indicated as audited.

> (Sgd.) K. N.J Balendra Chairman

(Sgd.) A.R. Rasiah Director

(Sgd.) R.N. K. Fernando Director / Chief Executive Officer

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November 11, 2015 Colombo



## NATIONS TRUST BANK PLC AND ITS SUBSIDIARIES SELECTED PERFORMANCE INDICATORS (As per Regulatory Reporting)

Item	Ba	nk	Gr	oup
	30.09.2015	31.12.2014	30.09.2015	31.12.2014
		(Audited)		(Audited)
Regulatory Capital Adequacy				
Core Capital (Tier 1 Capital), Rs. '000	12,200,122	12,684,394	13,296,696	13,780,962
Total Capital Base, Rs. '000	15,253,034	16,695,595	16,349,609	17,792,162
Core Capital Adequacy Ratio, as % of Risk Weighted Assets (Minimum Requirement, 5%)	11.43%	13.25%	12.31%	14.16%
Total Capital Adequacy Ratio, as % of Risk Weighted Assets (Minimum Requirement, 10%)	14.29%	17.44%	15.14%	18.28%
Assets Quality (Quality of Loan Portfolio)				
Gross Non-Performing Advances Ratio, % (net of interest in suspense)	3.40%	4.20%	3.38%	4.14%
Net-Non Performing Advances,%(net of interest in suspense and provision)	1.50%	2.76%	1.49%	2.73%
Profitability				
Interest Margin, %	5.55%	5.81%	-	-
Return on Assets (before Tax), %	2.28%	2.39%	2.40%	2.53%
Return on Equity, %	18.31%	20.18%	17.91%	19.76%
Regulatory Liquidity				
Statutory Liquid Assets, Rs. '000	29,356,043	29,476,263	-	-
Statutory Liquid Assets Ratio, % (Minimum Requirement, 20%)				
Domestic Banking Unit	22.11%	23.17%	-	-
Off-Shore Banking Unit	33.43%	58.48%	-	-
Net Assets Value Per Share (Rs.)	60.91	55.46	66.21	60.25
	30.09.2015	30.09.2014		
Market Price Per Share (Rs.)	(Quarter ended)	(Quarter ended)		
Highest	107.90	71.50		
Lowest Last Traded Price	96.50 97.20	63.00 71.10		



#### NATIONS TRUST BANK PLC AND ITS SUBSIDIARIES STATEMENT OF CHANGES IN EQUITY

BANK	Stated Capital	Retained Earnings	Available for Sale Reserve	Statutory Reserve Fund	Investment Fund Account*	Total
	<b>Rs. '000</b>	<b>Rs.</b> '000	Reserve Rs. '000	Rs. '000	Rs. '000	<b>Rs. '000</b>
As at 01 January 2014	5,101,369	4,183,983	-	419,305	1,086,020	10,790,677
Profit For the Period	-	1,853,881	-	-	-	1,853,881
Other Comprehensive Income	-	74	-		-	74
Total Comprehensive Income	-	1,853,955	-	-	-	1,853,955
Dividend paid for 2013	-	(484,275)	-	-	-	(484,275)
Transfers to the Investment Fund Account*	-	(110,702)	-	-	110,702	-
As at 30 September 2014	5,101,369	5,442,961	-	419,305	1,196,722	12,160,357
As at 01 January 2015	5,101,369	7,037,084	111,897	538,205	-	12,788,555
Profit For the Period	-	1,822,932	-	-	-	1,822,932
Other Comprehensive Income	-	-	(80,073)	-	-	(80,073)
Total Comprehensive Income	-	1,822,932	(80,073)	-	-	1,742,859
Dividend paid for 2014	-	(484,275)	-	-	-	(484,275)
Transfer from the Investment Fund Account*	-	-	-	-	-	-
Transfers to the Reserve Fund	-	-	-	-	-	-
As at 30 September 2015	5,101,369	8,375,741	31,824	538,205	-	14,047,139
GROUP	Stated Capital	Retained Earnings	Available for Sale Reserve	Statutory Reserve Fund	Investment Fund Account*	Total
	<b>Rs.</b> '000	<b>Rs.</b> '000	<b>Rs.</b> '000	<b>Rs.</b> '000	<b>Rs. '000</b>	<b>Rs.</b> '000
As at 01 January 2014	5,101,369	5,067,107	-	419,305	1,150,382	11,738,163
Profit For the Period	-	1,987,339	-	-		1,987,339
Other Comprehensive Income		74	-			74
Total Comprehensive Income		1,987,413				1,987,413
Dividend paid for 2013	-	(484,275)	-	-	-	(484,275)
Transfers to the Investment Fund Account*	-	(118,569)	-	-	118,569	-
As at 30 September 2014	5,101,369	6,451,676	-	419,305	1,268,951	13,241,301
As at 01 January 2015	5,101,369	8,143,054	111,897	538,205	-	13,894,525
Profit For the Period	-	1,938,646	-	-	-	1,938,646
Other Comprehensive Income	-		(80,073)	-	-	(80,073)
Total Comprehensive Income	-	1,938,646	(80,073)	-	-	1,858,573
Dividend paid for 2014	-	(484,275)	-	-	-	(484,275)
Transfer from the Investment Fund Account*	-	-	-	-	-	-
As at 30 September 2015	5,101,369	9,597,425	31,824	538,205		15,268,823

The operations of Investment Fund Account (IFA) was ceased from 01 October 2014. Accordingly, as per Central Bank guidelines dated 31 July 2014 the remaining balance in IFA was transferred to retained earnings through the Statement of Changes in Equity.

#### Nations Trust Bank PLC and Its Subsidiaries Statement of Cash Flows For the Period Ended 30 September



For the Period Ended 30 September	<b>D</b> 1		C	
	Bank 2015	2014	Grou 2015	р 2014
	Rs. '000	Rs. '000	<b>Rs.</b> '000	Rs. '000
Cash Flows from Operating Activities				
Receipts of Interest Income	11,243,789	11,365,911	11,408,892	11,518,097
Receipts of Fees and Commission Income	2,397,956	2,081,259	2,504,677	2,188,272
Payments of Interest Expense	(2,262,472)	(5,770,589)	(2,327,167)	(5,774,714)
Payments of Fees and Commission Expense	(178,219)	(181,465)	(169,647)	(177,077)
Net Trading Income	131,981	390,305	131,981	390,305
Receipts from Other Operating Income Gratuity Payments Made	206,885 (36,845)	232,417 (16,345)	189,764 (36,988)	205,758 (18,900)
Payments for Operating Expenses	(4,852,554)	(4,588,579)	(4,885,421)	(4,631,205)
Net Cash Flow from Operating Activities before Income Tax (A)	6,650,521	3,512,914	6,816,091	3,700,536
Income Tax paid	(658,258)	(413,053)	(709,686)	(479,903)
Operating Profit before Changes in Operating Assets and Liabilities	5,992,263	3,099,861	6,106,405	3,220,633
(Increase)/Decrease in Operating Assets				
Reverse Repurchase Agreements	10,936,962	(18,464,469)	10,483,107	(1,825,042)
Derivative Financial Instruments	(528,189)	49,685	(528,189)	49,685
Financial Investments Held for Trading	11,403,621	4,689,834	11,452,205	4,735,606
Financial Investments-Held to Maturity	(2,616,791)	(1,973,055)	(2,617,723)	(1,981,508)
Financial Investments-Available for Sale	(13,609,313)	(218,014)	(13,609,313)	(218,014)
Other Financial Assets	(1,490,941)	(1,030,604)	(1,547,035)	2,621,540
Loans & Receivables to Other Customers	(15,829,161)	(8,655,953)	(15,686,382)	(8,120,372)
Other Assets	(554,398)	(228,822)	(558,807)	(235,489)
(Increase)/Decrease in Operating Assets	(12,288,210)	(25,831,398)	(12,612,137)	(4,973,594)
Increase/(Decrease) in Operating Liabilities				
Repurchase Agreements	(764,621)	2,005,990	(310,765)	(1,998,646)
Due to Other Customers	5,342,150	7,738,516	5,350,973	8,017,787
Derivative Financial Instruments	78,025	(259,183)	78,025	(259,183)
Other Liabilities	1,491,456	580,371	1,530,983	527,801
Increase/(Decrease) in Operating Liabilities	6,147,010	10,065,694	6,649,216	6,287,759
Net Cash Flows from Operating Activities	(148,937)	(12,665,843)	143,484	4,534,798
Cash Flows from Investing Activities				
Purchase of Property, Plant and Equipment	(166,144)	(318,852)	(173,852)	(320,089)
Proceeds from Sale of Property, Plant and Equipment and Intangible Assets	3,456	941	3,456	941
Purchase of Intangible Assets	(103,759)	(534,846)	(105,600)	(534,847)
	(266,447)	(852,757)	(275,996)	(853,995)
Cash Flows from Financing Activities				
Net change in Debt issued and other Borrowed Funds	(246,626)	(456,787)	(467,684)	(1,038,169)
Repayment of Subordinated Debt	-	(67,325)	-	(67,325)
Interest paid on Subordinated Debt	(502,960)	(441,939)	(502,960)	(441,939)
Dividends paid to Equity Holders of the Parent	(484,275)	(484,275)	(484,275)	(484,275)
	(1,233,861)	(1,450,326)	(1,454,919)	(2,031,708)
Net Increase in Cash and Cash Equivalents	(1,649,247)	1,649,096	(1,587,433)	1,649,095
Cash and Cash Equivalents at the beginning of the period	10,491,563	6,960,012	10,479,982	6,960,051
Cash and Cash Equivalents at the end of the period	8,842,316	8,609,108	8,892,549	8,609,146
Reconciliation of Cash and Cash Equivalents	2.045.005	2 550 545	2.045.000	0 570 545
Cash on Hand	3,845,985	3,552,747	3,845,998	3,573,541
Statutory Deposit with the Central Bank of Sri Lanka Balances with Banks	4,620,487 583,090	3,983,231	4,620,487	3,983,231
Money at Call and Short Notice	105,017	463,848 935,269	633,310 105,017	443,092 935,269
Deposits from Other Banks	(312,263)	(325,987)	(312,263)	(325,987)
	8,842,316	8,609,108	8,892,549	8,609,146
A. Reconciliation of Operating Profit				
				• oc
Profit before Taxation	2,734,270	2,791,535	2,898,709	2,980,940
(Profit) / Loss on disposal of Property, Plant and Equipment and Intangible Assets	(3,370)	(667)	(3,370)	(667)
Impairment charge / (Reversal ) for Loans and Receivables	809,816	789,516	809,846	788,965
Provision for Gratuity	81,477	75,933	82,100	77,325
(Increase) / Decrease in Interest Receivable	(716,240)	(1,114,056)	(715,370)	(1,112,251)
Increase/ (Decrease) in Interest Payable	3,232,954	763,796	3,231,037	760,482
Increase / (Decrease) in Financial Guarantee Liabilities	(11,064)	(2,589)	(11,064)	(2,589)
Other Receivables	1,017	14,640	1,441	14,640
Other Payables	36,633	143,942	36,633	143,942
Other Non cash items	521,877	67,209	523,117	68,649
Gratuity Payments Made	(36,845)	(16,345)	(36,988)	(18,900)
	6 650 521	3 512 914	6 816 091	3 700 536

6,650,521

3,512,914

6,816,091

3,700,536

#### NATIONS TRUST BANK PLC AND ITS SUBSIDIARIES ANALYSIS OF FINANCIAL INSTRUMENTS BY MEASUREMENT BASIS



	HFT at F	air Value	Financial D Fair		HTM at Am	ortised Cost	L & R at Amo	ortised Cost	Į	AFS	Other Financi at Amorti		To	tal
BANK														
Rs. '000	30.09.2015	31.12.2014	30.09.2015	31.12.2014	30.09.2015	31.12.2014	30.09.2015	31.12.2014	30.09.2015	31.12.2014	30.09.2015	31.12.2014	30.09.2015	31.12.2014
Assets														
Cash and Cash Equivalents	<u>.</u>	_		_	_	_	4,534,092	6.898.881	-	_		_	4,534,092	6.898.881
Balances with Central Bank of Sri Lanka	-		-	-	-	-	4,620,487	3,992,118	-	-	-	-	4,620,487	3,992,118
Derivative Financial Instruments	-	-	656,242	128,053		-	-	-	-	-	_	-	656,242	128,053
Reverse Repurchase Agreements	-	-	-	-	-	-	263	11,013,507	-	-	-	-	263	11,013,507
Financial Assets - Held for Trading	3,927,332	15,648,717	-	-	-	-	-	-	-	-	-	-	3,927,332	15,648,717
Other Financial Assets	-	-	-	-	-	-	5,351,216	3,820,746	-	-	-	-	5,351,216	3,820,746
Loans & Receivables to Banks	-	-	-	-	-	-	570,000	-	-	-	-	-	570,000	-
Loans & Receivables to Other Customers	-	-	-	-	-	-	111,707,367	97,068,259	-	-	-	-	111,707,367	97,068,259
Financial Investments - Available-for-Sale									17,827,550	4,329,449	-	-	17,827,550	4,329,449
Financial Assets - Held to Maturity	-	-	-	-	12,726,842	9,586,218	-	-	-	-	-	-	12,726,842	9,586,218
Total Financial Assets	3,927,332	15,648,717	656,242	128,053	12,726,842	9,586,218	126,783,425	122,793,511	17,827,550	4,329,449	-	-	161,921,391	152,485,948
Liabilities														
Due to Banks											1.767.607	2,922,784	1,767,607	2,922,784
	-	-	-	-	-	-	-	-	-	-	1,/0/,00/		· · ·	, ,
Derivative Financial Instruments	-	-	244,395	166,370	-	-	-	-	-	-	14 690 212	-	244,395	166,370 15,444,206
Repurchase Agreements Due to Other Customers	-	-	-	-	-	-	-	-	-	-	14,680,212 119,012,162	15,444,206 111,046,446	14,680,212 119,012,162	15,444,206
Due to Other Customers Debt Issued and Other Borrowed Funds	-	-	-	-	-	-	-	-	-	-	10,542,240	9,685,257	10,542,240	9,685,257
Total Financial Liabilities	-	-	- 244,395	- 166,370	-	-	-	-	-	-	146,002,221	9,085,257	146,246,616	9,085,257

#### GROUP

	HFT at F	air Value	Financial Do Fair V	erivatives at Value	HTM at Am	ortised Cost	L & R at Amo	ortised Cost	Α	AFS	Other Financi at Amortis		Tot	al
Rs. '000	30.09.2015	31.12.2014	30.09.2015	31.12.2014	30.09.2015	31.12.2014	30.09.2015	31.12.2014	30.09.2015	31.12.2014	30.09.2015	31.12.2014	30.09.2015	31.12.2014
Assets														
Cash and Cash Equivalents	-	-	-	-	-	-	4,534,635	6,899,905	-	-	-	-	4,534,635	6,899,905
Balances with Central Bank of Sri Lanka	-	-	-	-	-	-	4,620,487	3,992,118	-	-	-	-	4,620,487	3,992,118
Derivative Financial Instruments	-	-	656,242	128,053	-	-	-		-	-	-	-	656,242	128,053
Reverse Repurchase Agreements	-	-	-	-	-	-	263	11,013,507	-	-	-	-	263	11,013,507
Financial Assets - Held for Trading	3,927,332	15,700,388	-	-	-	-	-		-	-	-	-	3,927,332	15,700,388
Other Financial Assets	-	-	-	-	-	-	5,351,216	3,820,746	-	-	-	-	5,351,216	3,820,746
Loans & Receivables to Banks	-	-	-	-	-	-	570,000	-	-	-	-	-	570,000	-
Loans and Advances to Customers	-	-	-	-	-	-	112,565,419	98,347,049	-	-	-	-	112,565,419	98,347,049
Financial Investments - Available-for-Sale									17,827,550	4,329,449	-	-	17,827,550	4,329,449
Financial Assets - Held to Maturity	-	-	-	-	12,795,741	9,653,000	-	-	-	-	-	-	12,795,741	9,653,000
Total Financial Assets	3,927,332	15,700,388	656,242	128,053	12,795,741	9,653,000	127,642,020	124,073,325	17,827,550	4,329,449	-	-	162,848,885	153,884,215
Liabilities														
Due to Banks	-	-	-	-	-	-	-	-	-	-	1,767,607	2,922,784	1,767,607	2,922,784
Derivative Financial Instruments	-	-	244,395	166,370	-	-	-	-	-	-	-	-	244,395	166,370
Repurchase Agreements	-		-	-	-	-	-	-	-	-	14,226,981	15,046,562	14,226,981	15,046,562
Due to Other Customers	-	-	-	-	-	-	-	-	-	-	118,921,033	111,009,668	118,921,033	111,009,668
Debt Issued and Other Borrowed Funds	-	-	-	-	-	-	-	-	-	-	10,543,501	10,189,448	10,543,501	10,189,448
Total Financial Liabilities	-	-	244,395	166,370	-	-	-	-	-	-	145,459,122	139,168,462	145,703,517	139,334,832

HFT -Held for Trading HTM - Held-to-Maturity L&R- Loans and Receivables AFS- Available-for-Sale

#### NATIONS TRUST BANK PLC AND ITS SUBSIDIARIES ADDITIONAL QUARTERLY DISCLOSURES



## (AS PER THE CIRCULAR NO.02/17/900/0001/004 DATED ON OCTOBER 11, 2013 ISSUED BY THE CENTRAL BANK OF SRI LANKA)

		Bank		Gro	սթ
		30.09.2015	31.12.2014	30.09.2015	31.12.2014
(1)	Loans and Receivables To Other Customers	Rs. '000	Rs. '000	Rs. '000	Rs. '000
			(Audited)		(Audited)
	Gross Loans and Receivables	112,143,126	97,200,303	113,000,938	98,478,822
	(Less): Individual Impairment	(821,451)	(383,237)	(821,451)	(383,237)
	Collective Impairment	(1,577,746)	(1,553,360)	(1,577,506)	(1,553,089)
	Net Loans and Advances including those designated at Fair Value through Profit or Loss	109,743,929	95,263,706	110,601,981	96,542,496
	(Less): Loans and Advances designated at Fair Value through Profit or Loss	-	-	-	-
	Net Loans and Advances	109,743,929	95,263,706	110,601,981	96,542,496
	Staff Loans	2,559,835	2,491,861	2,559,835	2,491,861
	Less : Allowance for Day 1 Difference	(596,397)	(687,308)	(596,397)	(687,308)
		1,963,438	1,804,553	1,963,438	1,804,553
		111,707,367	97,068,259	112,565,419	98,347,049

		Ba	nk	Gro	oup
(2)	Gross Loans and Receivables to Other Customers -By Product	30.09.2015	31.12.2014	30.09.2015	31.12.2014
		Rs. '000	Rs. '000	Rs. '000	Rs. '000
			(Audited)		(Audited)
	By Product -Domestic Currency				
	Bills of Exchange	7,349	46,132	7,349	46,132
	Overdrafts	23,979,681	19,041,870	23,979,681	19,041,870
	Term Loans	35,279,694	27,637,790	35,279,694	27,637,790
	Staff Loans	2,559,835	2,491,861	2,559,835	2,491,861
	Leases	28,364,118	25,695,994	28,364,118	25,695,994
	Credit Cards	12,913,529	12,066,137	12,913,529	12,066,137
	Pawning Advance	658,218	1,261,819	658,218	1,261,819
	Corporate Debt Securities	1,751,522	1,531,212	1,751,522	1,531,212
	Housing Loans	1,292,210	1,310,648	1,292,210	1,310,648
	Other Advances	3,740,338	3,574,905	4,598,150	4,853,427
	Sub Total	110,546,494	94,658,368	111,404,306	95,936,890
	By Product -Foreign Currency				
	Overdrafts	71,682	188,996	71,682	188,993
	Term Loans	1,290,988	1,718,025	1,290,988	1,718,025
	Other Advances	2,793,797	3,126,775	2,793,797	3,126,775
	Sub Total	4,156,467	5,033,796	4,156,467	5,033,793
	Total	114,702,961	99,692,164	115,560,773	100,970,683

#### (AS PER THE CIRCULAR NO.02/17/900/0001/004 DATED ON OCTOBER 11, 2013 ISSUED BY THE CENTRAL BANK OF SRI LANKA)

#### (3) Movements in Individual and Collective Impairment during the period for Loans and Receivables to Banks and Other Customers

	Bar	ık	Gro	up
	30.09.2015	31.12.2014	30.09.2015	31.12.2014
	Rs. '000	Rs. '000 (Audited)	Rs. '000	Rs. '000 (Audited)
Individual Impairment				
Opening Balance	383,237	620,978	383,237	620,978
Charge/ (Reversal) to Income Statement	438,214	(237,741)	438,214	(237,741)
Closing Balance	821,451	383,237	821,451	383,237
Collective Impairment				
Opening Balance	1,553,360	1,154,216	1,553,089	1,153,263
Charge/ (Reversal) to Income Statement	352,407	1,394,471	352,438	1,395,153
Amounts written off during the Period	(328,021)	(995,327)	(328,021)	(995,327)
Closing Balance	1,577,746	1,553,360	1,577,506	1,553,089
Total Impairment	2,399,197	1,936,597	2,398,957	1,936,326

#### (4) Due to Other Customers -By Product

	Bank	Bank		
	30.09.2015	31.12.2014	30.09.2015	31.12.2014
	Rs. '000	Rs. '000	Rs. '000	Rs. '000
		(Audited)		(Audited)
By Product -Domestic Currency				
Demand Deposits	13,261,779	11,889,763	13,170,650	11,852,985
Savings Deposits	21,370,656	17,784,373	21,370,656	17,784,373
Call Deposits	366,660	364,217	366,660	364,217
Fixed Deposits	66,512,950	61,987,694	66,512,950	61,987,694
Certificate of Deposits	2,323,281	1,758,927	2,323,281	1,758,927
Sub Total	103,835,326	93,784,974	103,744,197	93,748,196
By Product -Foreign Currency				
Demand Deposits	602,381	4,129,082	602,381	4,129,082
Savings Deposits	4,319,215	3,272,078	4,319,215	3,272,078
Call Deposits	836	1,632	836	1,632
Fixed Deposits	10,254,404	9,858,680	10,254,404	9,858,680
Sub Total	15,176,836	17,261,472	15,176,836	17,261,472
Total	119,012,162	111,046,446	118,921,033	111,009,668

## **DEBENTURE INFORMATION**

The rated unsecured subordinated redeemable debentures 2011/16 and 2013/18 of the Bank are listed in the Colombo Stock Exchange.



Debenture Categories	CSE Listing	Interest Payable Frequency	Balance as at 30.09.2015	Balance as at 30.09.2014	Market Values for the Quarter ended 30.09.2015		Interest Rates		Interest Rate of Comparable Government Security		Other Ratios as at date of last trade		
			Rs. '000	Rs. '000	Highest Rs.	Lowest Rs.	Period End Rs.	Coupon Rate %	Effective Annual Yield %	30.09.2015 %	30.09.2014 %		Yield to Maturity %
Fixed Rate	NTBD0163	Semi -Annually	1,525,000	1,525,000		Not traded		11.50	11.83	7.26	6.17	Not	traded
Fixed Rate	NTBD0164	Semi -Annually	200,000	200,000	Not traded		11.00	11.30	7.26	6.17	Not traded		
Fixed Rate	NTBD0165	Semi -Annually	275,000	275,000	Not traded		11.50	11.83	7.26	6.17	Not 1	traded	
Fixed Rate	NTBD0266	Semi -Annually	3,000,000	3,000,000		Not traded		13.00	13.42	8.82	6.55	Not 1	traded
Total Debentures			5,000,000	5,000,000									
Ratios of Debt	30.09.2015	30.09.2014	Į										
* Debt / Equity Ratio % Interest Cover (Times)	49.42% 6.14	55.88% 6.27											
* All Subordinated debt an	re considered as I	Debt (numerator)											

NATIONS TRUST BANK PLC AND ITS SUBSIDIARIES SEGMENT INFORMATION							<b>TrustBank</b>			
Operating Segments	Bar	ık	Treasury <b>F</b>	Functions	Oth	ers	Unallocated/ Eliminations		Total Group	
Operating Segments Rs. '000	30.09.2015	30.09.2014	30.09.2015	30.09.2014	30.09.2015	30.09.2014	30.09.2015	30.09.2014	30.09.2015	30.09.2014
Operating income	7,029,027	6,711,150	1,995,652	2,105,179	246,186	276,146	(65,748)	(77,308)	9,205,115	9,015,168
Impairment Charge/(Reversal ) for Loans and	809,816	789,516	-	-	-	-	31	(551)	809,847	788,965
Receivables	· · · · ·		1.005.650		<b>A</b> 4 < 10 <	286.146			· · · · · · · · · · · · · · · · · · ·	· · · · ·
Net Operating income	6,219,211	5,921,634	1,995,652	2,105,179	246,186	276,146	(65,780)	(76,757)	8,395,268	8,226,203
Extracts of results										
Interest Income	9,349,506	9,716,518	2,833,135	3,216,361	128,179	251,785	(55,388)	(65,544)	12,255,432	13,119,121
Inter Segment	(573,349)	(255,340)	573,349	255,340	-	-	-	-	-	0.00
Interest Expense	(4,199,839)	(4,915,845)	(1,301,992)	(1,564,867)	(25,515)	(97,843)	44,573	37,048	(5,482,773)	(6,541,508)
Net Interest Income	4,576,318	4,545,333	2,104,492	1,906,834	102,665	153,942	(10,815)	(28,496)	6,772,659	6,577,613
Fees and Commission Income	2,421,284	2,155,860	-	-	153,843	142,853	(54,623)	(106,891)	2,520,504	2,191,822
Fees and Commission Expense	(157,158)	(181,456)	(7,084)	(29,368)	(8,736)	(4,656)	(5,249)	33,812	(178,228)	(181,668)
Net Fee and Commission Income	2,264,126	1,974,404	(7,084)	(29,368)	145,106	138,197	(59,872)	(73,079)	2,342,276	2,010,154
Net Trading Income			(107,640)	221,560	(1,586)	(15,993)	6,635	(0)	(102,590)	205,567
Other Operating Income	188,583	191,413	(107,040)	6,154	(1,580)	(13,993)	(1,696)	24,268	(102,390) 192,770	221,834
other operating meanie	100,505	171,415	5,004	0,154			(1,0)0)	24,200	192,770	221,034
Depreciation of Property, Plant and Equipment	160,937	125,733	796	723	10,375	8,723	111,901	86,887	284,009	222,067
Amortization of Intangible Assets	23,084	22,454	9,113	9,210	3,102	2,093	143,976	76,482	179,274	110,239
Other Expenses										
Segment Profit / (Loss) before Value Added Tax	1,860,956	1,726,082	1,549,136	1,792,618	189,459	211,192	(144,023)	(175,904)	3,455,528	3,553,987
Value Added Tax & Income Tax Expense					(55,766)	(65,123)	(1,461,116)	(1,501,525)	(1,516,882)	(1,566,648)
Profit for the year	1,860,956	1,726,082	1,549,136	1,792,618	133,693	146,069	(1,605,139)	(1,677,429)	1,938,646	1,987,339
<u>Capital Expenditures</u> Property and Equipment	124,179	213,878	1,408	149			48,265	106,062	172 953	320.089
Other Intangible Assets	20,400	213,878 959	1,408	149	-	-	48,265 85,200	533,888	173,852 105,600	520,089 534,847
Outer intangible Assets	20,400	239	-	-	-	-	85,200	555,000	105,000	554,047
Total Assets	114,811,674	90,141,604	48,725,711	57,297,270	2,142,053	3,424,235	3,847,960	2,628,262	169,527,398	153,491,372
Total Liabilities	122,474,345	106,968,838	31,510,070	30,159,993	258,532	1,679,115	15,628	1,442,125	154,258,575	140,250,071

## NATIONS TRUST BANK PLC AND ITS SUBSIDIARIES

## **Explanatory Notes:**

(1) The Group figures include those of the Subsidiaries, Waldock Mackenzie Limited, Allied Properties Limited and Nations Insurance Brokers Limited.

(2) These Financial Statements are prepared in accordance with Sri Lanka Accounting Standards (SLFRS / LKASs) and provide the information as required in terms of Rule 7.4 of the Colombo Stock Exchange and the Directions issued by the Central Bank of Sri Lanka. Comparative figures have been remeasured / reclassified where necessary to comply with the Central Bank guidelines and SLFRS / LKASs.

(3) These Interim financial statements are presented in accordance with LKAS 34 - Interim Financial Reporting and there are no changes to the accounting policies and methods of computation as against those disclosed in the Annual Report for the year ended 31 December 2014.

(4) The Finance Act relating to Super Gains Tax (SGT) was legislated on the 30th of October 2015. Since it had not been approved by Parliament as at the reporting date, the Group has not accounted for the liability in the Financial Statements as at 30 September 2015. The impact on the Bank's Financial Statement has been determined to be Rs. 733.6 Mn (Group Rs. 820.5 Mn) The bill requires the charge to be an expenditure in the financial statement relating to the year of assessment, which commenced on April 1, 2013. The SGT is payable in three equal instalments. The first installment was paid on 30/10/15, the second is due by 30/11, and the final is payable by 31/12/15

(5) There are no material changes to contingent assets and liabilities since 30 September 2015 and the balances reflected are arising from transactions carried out in the normal course of Banking Business.

(6) No material events have taken place since 30 September 2015 that require disclosure or/and adjustments in these accounts and all known expenditure have been provided in these financial statements.

The above figures are provisional and subject to audit.





## NATIONS TRUST BANK PLC FOR THE PERIOD ENDED 30 SEPTEMBER 2015

## Twenty largest Shareholders

Name of the Shareholder	No. of Shares	%
John Keells Holdings PLC	46,121,536	20.00%
Hwic Asia Fund	34,591,092	15.00%
Mackinnons Keells Limited	22,830,159	9.90%
Central Finance Company PLC A/C No 03	20,715,400	8.98%
CF Growth Fund Ltd A/C No.01	14,813,273	6.42%
Janashakthi General Insurance Limited	13,125,244	5.69%
CF Insurance Brokers (Pvt) Ltd	10,592,857	4.59%
HSBC Intl Nom Ltd - Ssbt - National Westminster Bank PLC As Depositary Of First State Asia Pacific Fund	6,535,655	2.83%
Commercial Bank Of Ceylon PLC/Janashakthi Limited	4,425,123	1.92%
Janashakthi Insurance PLC (Policy Holders)	4,091,107	1.77%
Hatton National Bank PLC A/C No 1	3,703,543	1.61%
Mr. Hashim	2,600,000	1.13%
Bank Of Ceylon-No2 A/C	1,546,100	0.67%
Mr.Somaiya	1,320,624	0.57%
Timex Garments (Pvt) Ltd	1,238,465	0.54%
AIA Insurance Lanka PLC A/C No.07	1,201,170	0.52%
Deutsche Bank AG as Trustee for Namal Acuity Value Fund	1,200,000	0.52%
The Ceylon Investment PLC A/C # 02	1,088,595	0.47%
Malship Ceylon Limited	1,063,857	0.46%
Seylan Bank Plc./Janashakthi Limited	1,032,315	0.45%
	193,836,115	84.05%
Others	36,771,168	15.95%
Total	230,607,283	100.00%

	30.09.2015			
Number of shareholders representing the public holding	6,460	34.84%		

## Directors' holding in shares as at 30 September 2015

Name of Director	No of Shares
Mr. K.N.J.Balendra	107,700
Mr. A.R. Rasiah	18,804
Mrs. R.N. K. Fernando (Director / CEO)	68,700
Mr.K.O.V.S.M.S. Wijesinghe	39,650
Mr. J.G.A. Cooray	8,400
Dr. (Ms.) D. Weerakoon	-
Mr. M.E. Wickremesinghe	-
Mr. M Jafferjee	-
Dr. (Mr.) Kemal De. Soysa	-
Mr. D.P. De Silva	-
Ms. N. S. Panditaratne	-
Mr. C.L.K.P. Jayasuriya	-
Mr. H Raghavan	-