| Nations Trust Bank                          |  |
|---|--|
| On Site Leasing - Product Information Sheet |  |
| Criteria                                    | Product Details  |
| Tenure                                      | Maximum of 5 years (fixed tenure)  |
| Maximum Residual                            | 10% - 30% bulk payment as the last rental on the lease value   |
| Guarantors                                  | No guarantors required   |
| Turnaround time                             | Conditional purchase order to supplier – On-Site   |
|   | Confirmation notification email/SMS to customer – On-Site  |
| Assets                                      | Any type of brand new Cars, Vans, SUV, Double Cab  |
|   | <ul> <li>Reconditions Cars, Vans, SUV, Double Cab with a valuation from a NTB listed valuer</li> </ul>                   |
|   | Brand new electric Cars, Vans, SUV, Double Cab   |
| Asset exposure                              | Brand new / Reconditioned / Registered within 1 year   |
|   | Maximum of 50% of force sale value or purchase price whichever is lower  |
| CRIB  | Arrears less than 90 Days in the last 12 months or as per the Bank Credit Policy   |
| DSR   | Within 60% of the net income   |
| Account opening                             | Not mandatory  |
| Authorized Dealers                          | Selected set of car sales will be eligible for the promotion   |
| SLB / Capital Enhancement                   | Will not be allowed under this product   |
| Documents required for the                  | Completed lease application form   |
| lease                                       | NIC or Passport or Driving License copy  |
|   | • For Reconditioned or Registered within 1 year vehicles - Valuation from an NTB approved panel valuer / For brand new   |
|   | vehicles imported or purchased from the authorized agent – Only the invoice  |
|   | Salary confirmation letter or recent salary slip within the last three months  |
|   | 3 month original bank statements   |
|   | Billing proof  |
| Conditional Purchase Order                  | This will be issued once the leasing facility gets approved and subsequently the customer needs to pay the down payment, |
|   | charges and Insurance in order to proceed with the registration  |
| Customer Profile                            |  |
| Nationality                                 | Sri Lankan   |
| Age   | 18-60  |
| Eligibility                                 | Salaried Employees / Professionals / Businessmen / Entrepreneurs   |
| Income                                      | LKR 75,000 and above   |

**General terms and Conditions -** Nations Trust Bank PLC shall at all times have absolute right and discretion to refuse approval to grant lease facilities without assigning any reason therefore. Nations Trust Bank PLC reserves the right to revise the applicable rate of interest without prior notice. This promotion can be withdrawn, cancelled or terminated by Nations Trust Bank PLC at any time.